

# Real Estate

## *Sales & Management Training*

Proudly presents the

# Sales Management Success

PROGRAM

Principals and Sales Managers

Are you

- Looking to move to the next level?
- Want to either fine tune or grow your team?
- Want to become a better manager?
- Want less staff issues?
- Want to create a great team culture?

*then you need to attend the*

**Sales Management Success program**

This program will cover many of the day to day problems that offices face and will present simple easy to apply systems to assist in building a better agency.

*You will walk away with:*

- New focus
- Higher energy levels
- Basics that work
- Fresher outlook
- A template for success

The market throughout Australia is changing as we all well know. Those who position themselves best will reap the rewards.



#### **YOUR PRESENTER WILL BE MILTON RENDELL?**

Milton is developing the reputation as one of the best presenters in Australia. He still has his own agency which he opened in 1999 with four staff. Today his agency employs over thirty people and manages five hundred properties. Milton has a simple approach to real estate and has developed outstanding systems of management over his sixteen years in the industry which he will share with you. His enthusiasm, industry knowledge and willingness to help will inspire you to new levels.

*To find out what other agents have said about Milton, check out the testimonials.*



