

Real Estate

Sales & Management Training

RECRUITMENT

All businesses face this challenge throughout the year and recruiting the right people is essential for any business but knowing where to find them is another thing.

Recruitment is an ongoing processes not something you do in the last minute when someone is needed. We will introduce you to systems that work and how to employ better staff and retain them longer. Most businesses are good at what they do in functionality but it doesn't make us recruitment specialists, you need to understand it is a system that needs to be adhered to and not random. Reactive recruitment only leads to poor staff selection and retention. You need to recruit the right person for the position and understand what outcomes you want.

Quite often we recruit intelligent people but not people who will be stimulated and excited about the day to days of the position therefore we loose them. We will cover this and more.

